



You are receiving this message as a Juniper Networks Academic Alliance Member Contact or because you have been identified as a JNAA program advocate. The Juniper Networks Academic Alliance Program (JNAA) envisions a global community of people united by Juniper Technology for the benefit of one and all. It's mission is to empower students and researchers to learn of, collaborate on, and contribute to Juniper's networking technology; enabling them to challenge the status quo, enrich the academic environment, and create opportunities for innovation, entrepreneurship and career development. More information can be found on the [JNAA microsite](#).

Introduction

Please take some time to scan our 3rd newsletter for interesting information and updates. This month we'll share details on the discount levels academic alliance members can obtain, and what the equipment can be used for. As always feel free to reach out to us in case you have questions or suggestions.

Best regards,

The Juniper Networks Academic Alliance team.

JNAA Member Update

Our program is proud to welcome the following new member:

- Keesler AFB (USAF Cyber Schoolhouse), USA

Juniper product discounts for JNAA members

Last month we discussed the option of delivering the Juniper course labs using virtual images. However some course labs can't be delivered with a software only setup, or some members prefer to set up the lab environment using Juniper hardware. Next to that members might also be interested to purchase Juniper equipment to build out a research lab environment.

For these purposes all official members of the Juniper Networks Academic Alliance program are entitled to specific JNAA discount levels.

- ✓ For **hardware**: up to **80% discount** on list prices. (Applicable to EX, SRX, MX, M, ACX and QFX series)
- ✓ For **software** fees and licenses on top of the hardware: up to **60% discount** on list prices.

It is also important to note that there are limitations to this offer:

- The goods purchased under this arrangement may not be used in production environments.
- The total yearly amount of purchased goods per member may not exceed \$ 100,000.
- The goods purchased under this arrangement can't be resold.

In order to start up the ordering process, please reach out to your local Juniper reseller or Juniper account manager. If you do not know who those are, [allow us to help you](#) with that.

Event in the spotlight: Royal Melbourne Institute of Technology (RMIT)

The JNAA program has recently run a [boot camp event at Royal Melbourne Institute of Technology \(RMIT\)](#), Australia. In total, 122 students were able to undertake the JNCIA-JUNOS certification course.



This boot camp aimed to introduce students to the Juniper ecosystem by offering them training and Certification at the JNCIA-JUNOS level. These events operate as a means for us to strengthen relationships with academic alliance members. They also offer us a chance to interact with our wider partner community by bringing them together with highly capable students, increasing the pool of talent from which they can recruit.

The Program is grateful to the RMIT staff and students for their hospitality during the event.

New Juniper learning initiative: Juniper Open Learning

Juniper Networks Education Services is launching a new learning initiative that is called Juniper Open Learning. The program has reached the pilot phase and the team is looking for beta participants.

So what is Juniper Open Learning?

Juniper Open Learning is a new, free certification preparation program to help those with networking experience become skilled on the Junos operating system and Juniper Networks technologies.

Juniper Open Learning is aimed to launch in the third quarter of 2017 and initially focuses on the JNCIA-Junos certification.

During the three-week program, participants will:

- learn from self-paced training materials
- attend live sessions with Juniper certification subject matter experts
- watch lab exercise demos

- prepare for the certification exam with practice tests and more

Within a dedicated Juniper Open Learning community, participants collaborate and discuss topics with their peers and certified experts, as they learn Junos OS and rapidly prepare for the Juniper certification exam. Participants who complete the program will earn a voucher to take their certification exam for free.

What is the time commitment?

The time required to fully participate in Juniper Open Learning is the combination of live sessions and the time to complete the eLearning modules. The live sessions consist of a first-Monday kickoff webcast and a 90-minute webcast on each Thursday for a total of 4-5 hours of live sessions. During the three weeks students should expect to spend 10-15 hours completing the self-paced eLearning modules. Students have access to the modules 24 hours a day and can be taken as time allows.

As this is a pilot session, the Education Services team will be requesting feedback on all elements of the program...registration, access to systems, content, etc. We want to ensure that our final, live offering, is ready for prime time so your feedback on the program will be critical.

For those interested in joining the pilot, please send an email to the [education-services](#) team.

Future Events

All around the globe we are setting up training bootcamps for our JNAA members. And, as always, there are seats available for guest student delegations. So if you are interested in joining one of the events below, [drop us a mail](#) and we will make the introductions.

Date	Content	Location	Country
14/08-25/08	JNCIS-SP	Lillebaelt Academy	Denmark
04/09-06/09	JNCIA-JUNOS	University of Hertfordshire (Herts)	UK
24/09-26/09	JNCIA-JUNOS	MSA University (MSA)	Egypt
01/2018	JNCIA-JUNOS	University of Johannesburg (UJ)	South Africa
01/2018	JNCIA-JUNOS	Addis Ababa Institute of Technology (AAiT)	Ethiopia
03/2018	JIR	Artesis Plantijn Hogeschool Antwerpen (AP)	Belgium
08/2018	JNCIS-SDNA	University of Johannesburg (UJ)	South Africa
08/2018	JNCIS-SDNA	Budapest University of Technology and Economics (BME)	Hungary
08/2019	JNCIS-SEC	Hogeschool Utrecht (HU)	The Netherlands

Are you eager to host an event, [let us know!](#)

JNAA Program Updates and Roadmap

We are continuously looking for ways to improve our Academic Program offerings. As it stands, the following deliverables are set for deployment:

- 2017 H2 - Launch of the on-demand e-learning modules for JNAA. [\[Watch a sneak peek here\]](#)
- 2017 H2 - Build out the [research track](#) of the JNAA program.
- 2017 H2 - Launch of Juniper Open Learning

Your ideas. Connected.™



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Additional information can be found at www.juniper.net.

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